



VASCUPP Contract Vehicle

Virginia Association of State College and University Purchasing Professionals

AAC Inc has been awarded the VASCUPP contract through a partnership with Cisco Systems. This pre-competeted contract was issued by Cisco Systems to AAC Inc in August of 2009.

VASCUPP provides Cisco products and services to the Commonwealth of Virginia public institutions of higher education (to include four-year, two-year and community colleges). Current VASCUPP institutions include: College of William and Mary, University of Virginia, George Mason University, Virginia Military Institute, James Madison University, Old Dominion University, Virginia Tech, Radford University and Virginia Commonwealth University. In addition, local governments, school boards and other agencies serving local governments in the Commonwealth of Virginia may access this contract."

VASCUPP Contract Highlights

- First year SMARTnet 8/5 next business day maintenance services will be discounted 100%.
- All other product pricing is based on a minimum of 33% discount off the published price Cisco Products
- Entire Cisco Product Catalogue is covered by the VASCUPP Contract

Contract Specifications:

- Contract Number: UPC-835381JC
- Issuing Authority: Virginia Commonwealth University
- Contract Term: August 12, 2009 through May 16, 2010
- Cisco Contract Administrator: Dave Dechiara, 804-343-8832
- AAC Sales Contact: Jeff Lawn, 703-918-6339, Jeff Douglass 703-918-6361
- AAC Contracting: Bruce Rhinehart, 703-918-6363

