

## PROFILE:

## FAUQUIER COUNTY CONTRACT VEHICLE:

### “INFORMATION TECHNOLOGY CONSULTING SERVICES”

AAC Inc. has been awarded the Information Technology Consulting Services contract. This *pre-competed* contract was issued by Fauquier County and Public Schools, Virginia to AAC in March of 2007 and supplies our customers with the ability to receive quality expert engineering solutions from AAC. The contract has been extended to additional jurisdictions through the invocation of the Members of the Metropolitan Washington Council of Governments (COG) *Rider Clause* and all jurisdictions and Political Subdivisions of the Commonwealth of Virginia.



### CONTRACT TECHNOLOGY AREAS HIGHLIGHTS

Network Security Support, Software/Applications Security Support, Network Administration, Computer Support, Microsoft Support, Audio/Visual Support, and Disaster Recovery/Contingency Planning.

### CONTRACT SPECIFICATIONS

- Contract Name: Information Technology Consulting Services
- Contract Number: 55-07C
- Issuing Authority: Procurement Division, Fauquier County Government and Public Schools, Fauquier County, Virginia
- Contract Term: 01 April 2007 through 31 March 2009
- Contact Administrator: Susan R. Monaco, CPPB, VCCO, 540-428-8712, [susan.monaco@fauquiercounty.gov](mailto:susan.monaco@fauquiercounty.gov)
- AAC Sales Contacts: MD: Mike Tribbe, 703-918-6396  
DC: Jeff Lawn, 703-918-6339  
Northern VA: Jeff Douglass, 703-918-6361  
Central VA: Bill Talbert, 804-612-0144
- AAC Contracting: Yvonne Adair, 703-918-6313



## LABOR PRICING SCHEDULE (CONTRACT YEAR 2008/2009)

LABOR CATEGORY	HOURLY RATE	MONTHLY RATE	6-MONTH RATE
Senior Network Security Engineer	\$ 160.00	\$ 152.00	\$ 144.40
Intermediate Network Security Engineer	\$ 140.00	\$ 133.00	\$ 126.35
Senior SW/App Security Engineer	\$ 150.00	\$ 142.50	\$ 135.38
Intermediate SW/App Security Engineer	\$ 135.00	\$ 128.25	\$ 121.84
Senior Disaster Recovery Engineer	\$ 160.00	\$ 152.00	\$ 144.40
Intermediate DR Engineer	\$ 140.00	\$ 133.00	\$ 126.35
Senior Network Administrator	\$ 150.00	\$ 142.50	\$ 135.38
Intermediate Network Administrator	\$ 135.00	\$ 128.25	\$ 121.84
Senior Computer Technician	\$ 100.00	\$ 95.00	\$ 90.25
Intermediate Computer Technician	\$ 75.00	\$ 71.25	\$ 67.69
Senior AV Technician	\$ 115.00	\$ 109.25	\$ 103.79
Intermediate AV Technician	\$ 90.00	\$ 85.50	\$ 81.23
Senior Network Engineer	\$ 175.00	\$ 166.25	\$ 157.94
Intermediate Network Engineer	\$ 150.00	\$ 142.50	\$ 135.38
Senior Microsoft Systems Engineer	\$ 150.00	\$ 142.50	\$ 135.38
Intermediate Microsoft Systems Engineer	\$ 135.00	\$ 128.25	\$ 121.84
Project Manager	\$ 150.00	N/A	N/A
Project Coordinator	\$ 100.00	N/A	N/A

### ABOUT AAC INC.

- Incorporated: 1983, Fairfax County, Virginia
- Federal ID Number: 54-1233442
- VA State ID Number: 0241427-4
- Service Provider Info Number: 143027397
- Virginia License: Class A
- GSA Schedule Number: GS-35F-4841H
- AAC MD Sales Contact: Mike Tribbe, 703-918-6396
- AAC Northern VA Sales: Jeff Douglass, 703-918-6361
- AAC Central VA Sales: Bill Talbert, 804-612-0144
- AAC DC Sales Contact: Jeff Lawn, 703-918-6339
- AAC Contracting Contact: Yvonne Adair, 703-918-6313
- AAC Technical Contact: Patrick Traille, 703-918-6392

