

PROFILE:

**MARYLAND DEPARTMENT OF BUDGET AND MANAGEMENT
CONTRACT VEHICLE:**

“CONSULTING AND TECHNICAL SERVICES (CATS)”

AAC Inc. has been awarded the Consulting and Technical Services contract. This contract was issued by the Maryland Department of Budget and Management to AAC in December of 2005 and supplies Maryland government and non-government customers with access to IT consulting and technical services in a timely and economical manner.



**CONTRACT FUNCTIONAL AREAS OF
TECHNOLOGY**

Enterprise Service Provider, Systems/Facilities Management and Maintenance, and Information System Security.

CONTRACT SPECIFICATIONS

- Contract Name: Consulting and Technical Services
- Contract Number: 050R5800338
- Issuing Authority: Maryland Department of Budget and Management, Office of Information Technology
- Contract Term: 21 Dec 2005 through 31 Dec 2010
- State Contract Inquiries: oitplo@dbm.state.md.us
- AAC Sales Contacts: Mike Tribbe, 443-878-1972, Jeff Lawn, 703-918-6339
- AAC Contracting: Chris Secor, 703-918-6300
- Authorized MD Buyers: State, County, Municipal, Other Non-State Governments or Agencies (IAW §3-702(b) of the State Finance and Procurement Article of the Annotated Code of Maryland)



LABOR PRICING SCHEDULE (CONTRACT YEAR 2006/2007)

CLIN - LABOR CATEGORY	HOURLY RATE	CLIN - LABOR CATEGORY	HOURLY RATE
1 - Program Manager	\$129.38	47 - Systems Administrator	\$ 56.93
2 - Project Manager	\$155.25	48 - Senior Comp Security Sys Specialist	\$165.60
3 - Senior Subject Matter Expert	\$165.60	49 - Comp Security Sys Specialist	\$134.55
4 - Subject Matter Expert	\$158.36	51 - Systems Security Specialist	\$165.60
7 - Computer Specialist	\$132.48	55 - Documentation Specialist	\$129.38
11 - Applications Development Expert	\$150.08	56 - Technical Writer/Editor	\$129.38
16 - Advanced Tech Senior Applications Dev	\$160.43	57 - Project Control Specialist	\$119.03
18 - Sr. Information Engineer	\$165.60	58 - Program Administration Specialist	\$ 87.98
19 - Information Engineer	\$150.08	63 - Senior Systems Architect	\$170.78
20 - Senior IT Professional	\$158.36	64 - Systems Design Architect	\$165.60
28 - Training Specialist/Instructor	\$103.50	65 - Systems Design Engineer	\$155.25
29 - Senior Systems Engineer	\$155.25	76 - Senior Telecommunications Engineer	\$181.13
30 - Systems Engineer	\$139.73	77 - Telecommunications Engineer	\$165.60
32 - Senior Interdisciplinary Engineer	\$170.78	78 - Senior Telecommunications Consultant	\$181.13
33 - Interdisciplinary Engineer	\$129.38	79 - Telecommunications Systems Analyst	\$155.25
34 - Computer Operations Center Specialist	\$148.01	80 - Network Manager	\$181.13
35 - Computer Operations Research Analyst	\$150.08	81 - Senior Network Engineer	\$155.25
38 - Senior Information Technology Architect	\$181.13	82 - Junior Network Engineer	\$129.38
39 - Senior Information Technology Planner	\$170.78	83 - Network Administrator	\$103.50
41 - Senior Computer Operator	\$ 93.15	84 - Senior Network Technician	\$ 98.33
42 - Computer Operator	\$ 72.45	85 - Junior Network Technician	\$ 77.63
44 - Help Desk Manager	\$129.38	86 - Network Security Engineer	\$155.25
45 - Senior Help Desk Specialist	\$ 77.63	94 - Wireless Systems Analyst	\$155.25
46 - Junior Help Desk Specialist	\$ 67.28	95 - Radio Frequency Engineer	\$160.43



FUNCTIONAL TECHNOLOGY AREAS DESCRIPTIONS

FUNCTIONAL AREA	DESCRIPTION
ENTERPRISE SERVICE PROVIDER	Services to ensure that information systems are designed to capitalize on agency architectures and State IT standards, provide interoperability with other systems and networks, are reliable and maintainable, and make the most cost-effective use of COTS technology and agency-wide and government-wide resources.
SYSTEMS/FACILITIES MANAGEMENT AND MAINTENANCE	Data Center Technical Support/Operations and Help Desk. At the State's discretion, these services may be required to be provided externally to the requesting agency.
INFORMATION SYSTEM SECURITY	The security of information and computing resources at all organizational levels; including software/application and data security support, as well as, disaster recovery planning and risk assessment.

ABOUT AAC INC.

- Incorporated: 1983, Fairfax County, Virginia
- Federal ID Number: 54-1233442
- Service Provider Info Number: 143027397
- MD Department of Assessment and Taxation Customer ID: 0001586031
- GSA Schedule Number: GS-35F-4841H
- AAC MD Sales Contact: Mike Tribbe, 443-878-1972
- AAC Alternate Sales Contact: Jeff Lawn, 703-918-6339
- AAC Contracting Contact: Chris Secor, 703-918-6300
- AAC Technical Contact: Julie Ennis, 703-918-6359

AUGMENTING AAC SPECIALIZATIONS:

- Voice over IP, IP Telephony, IP Communications, IP Messaging
- IP Video Teleconferencing, IP Video Surveillance
- Land Mobile Radio over IP – VoIP Integration
- WAN Migrations to MPLS Technology
- IP Communications Applications Development
- Active Directory & Exchange 2003 Implementations
- IPv6 Implementations

